AGENDA VBBC Board Meeting September 16, 2025*

Call to Order
Approval of Minutes
Financial Report- Trooboff
Managers' Report - Webers
Old Business
Solar Panels on Roof - Conlon
New Business
Executive Session
Adjournment

*This is a Zoom Meeting – if any member would like to attend, please request Zoom invite from Jan or George.

Minutes of Meeting Board of Governors Vero Beach Bridge Club August 19, 2025

The regular meeting of the Board of Governors of the Vero Beach Bridge Club (VBBC) was called to order by President, Denis Conlon, at 9:30 am. Board members attending: Paula Brockelman, Ann Espy, Julie Geer, Grace Leonard, Steve Trooboff and Louann Yates. Absent: Chilly Foresman Ellen Silverstein. Others attending: Karen Adelman, Jan Weber, George Weber.

The Minutes of the meeting held on July 15, 2025 were approved.

FINANCIAL REPORT

Steve submitted a report, and VBBC is in good shape. Ongoing expenses are less than the income received by the club. Details of this report are available for review.

MANAGERS' REPORT TO THE BOARD

George gave an overview of the written Managers' report which is available for review. The board discussed the issue of poor attendance at Tuesday's F2F game. George and Jan will provide data of attendance over the long-term for discussion at the next Board meeting.

On-line income continues to be an asset for VBBC. To encourage play, Ann will draft an email to be sent to members which provides helpful steps to signing up at SE Carolina.

OLD BUSINESS

Lobby renovation: The lobby renovation is complete. The coffee machines will be moved to their new location. A discussion of replacement of the existing machines took place.

NEW BUSINESS

ACBL Notice: The ACBL has left the decision to individual clubs on whether their disciplined online players can play F2F at the club. As per existing policy, the Conduct and Ethics Committee will investigate on a case-by-case basis, and make a recommendation to the Board. A new Chair for the Committee is pending. Jan has volunteered to serve on the Committee.

Solar Panels on Roof: The Board discussed the possibility of solar panels on the roof. For the moment, the Board has decided not to install panels.

Recognition of Deceased Members of VBBC: Karen Adelman requested that this subject be included on the agenda. It was decided that a list of deceased members would be prepared at the end of the calendar year (as is done for donors), and posted at the Annual Meeting. As suggested by Paula, it was decided to initiate a Memorial Book. Karen also volunteered to research years' 2020 through 2024 in order to provide a list of the members who passed during those years. It was decided that the discussion regarding creating a Memorial Fund be continued at a future meeting.

EXECUTIVE SESSION

The next Board of Governors meeting will be held on **September 16, 2025 at 9:30 AM by a ZOOM Conference call.** The meeting adjourned at **12:00 AM**.

- We had 382 F2F tables in August, all of which were in house. There were no country club games. This represents a 4.6% decrease when compared to July 2025 when we had 400.5 inhouse F2F tables. F2F tables in August 2025 (382) decreased by 14 tables from August 2024, (396.5) representing a 3.5 % decrease. It should be noted that there was one fewer playing day in the August 2025 calendar as opposed to August 2024.
 - From September 1 through 12, 2025 we had 185 F2F tables, as compared to September 1 thru 12, 2024 when we had 145.5 F2F tables. This represents an increase of 39.5 tables, or 21%. Notably, the Labor Day game increased by 8 tables year over year.
- 2. Online sponsored game tables in August decreased to 462 from 588 in July 2025. Gross income for the month of August 2025 totaled \$ 2,104.05 broken down as follows: \$ 1,753.85 for sponsored games; \$ 350.20 for our members playing in other SE Carolina games. Online income decreased \$988 from July. September online games are 126 month to date as compared to 329 for the same time period last year.
- 3. Bridge classes continued in September. There are 13 in Lyn's Intermediate supervised play; 12 in Jan's Beginner supervised play; and 10 in Gail's Major Suit Raises class.
- 4. As of September 12, 2025, membership is up to 728. In 2024 we had 694 members. Several new members have come from the Stuart area.
- 5. Kristen Sullivan stepped down from her Wednesday directing job to work at Quail. She also chose not to resume her directing responsibilities at Windsor for the upcoming season. As we could not accommodate her scheduling request, her resignation was accepted.
- 6. The older dealing machine was sent out to be refurbished. It has been returned and the improved is substantial. The cost was \$600, resulting in a significant cost savings when compared to the price of a new machine which is approximately \$5000.
- 7. The Friday afternoon game has returned to two sections. The MP limit for the limited game has been returned to 750. Thirteen players moved up to the open game as a result. Of those 13, 9 players (70%) earned points. It should be noted that four players in the limited game were playing for the first time in the limited afternoon game, since they heard the MP limit was lowered.
- 8. Plumbers were hired to rebuild the flushing mechanisms on two urinals. The cost was \$180. This was done on the recommendation of Ron Andrews.
- 9. A 0-750 NLM regional tournament is being considered.

Respectfully submitted,

George and Jan Weber

From: Stevan Trooboff <stevan@trooboff.com>
Sent: Monday, September 15, 2025 11:25 AM
To: Jan Weber <jan.vbbc@outlook.com>

Subject: FW: August 2025 Financial Statements - Vero Beach Duplicate Bridge Club, Inc.

Note to Board:

Dear All,

The attached financials are good news. With August being the nadir of our fiscal year, we managed to squeeze out a small operating margin just over \$1100. With only one more month to go in this fiscal year, I think we can declare 2024-5 as a real success:

- 1. Our Membership numbers have grown, not dramatically but for the first time since 2020, the number is up not down year to year. I believe we should start our renewal campaign early and ask for renewals and donations aggressively.
- 2. Our cash position is up; playing revenues are apace with 2024 and expenses are predictable and at manageable levels.
- 3. Meanwhile (back at the ranch (3)) the outside of the building has been updated and restored; and the inside has received solid rejuvenation. We've never looked better.

In all, it has been a very good year. Jan, George and our many volunteers in numerous activities have created this outcome. Well done and congratulations.

Steve

Balance Sheet

As of August 31, 2025

	TOTAL		
	AS OF AUG 31, 2025	AS OF AUG 31, 2024 (PY)	CHANGE
ASSETS			
Current Assets			
Bank Accounts			
Business MMA	163,398.81	157,922.78	5,476.03
Merrill Lynch - EMA	133,061.99	54,863.99	78,198.00
Seacoast National Bank	165,650.55	114,489.43	51,161.12
Total Bank Accounts	\$462,111.35	\$327,276.20	\$134,835.15
Other Current Assets			
Advertising rebate receivable	3,539.99	2,889.74	650.25
Prepaid Insurance	16,628.73	9,170.62	7,458.11
Receivable from ACBL for online game fees	0.00	254.51	-254.51
Total Other Current Assets	\$20,168. 72	\$12,314.87	\$7,853.85
Total Current Assets	\$482,280.07	\$339,591.07	\$142,689.00
Fixed Assets			
Accumulated depreciation	-173,157.41	-165,867.24	-7,290.17
Bridge Game Machines	32,059.07	32,059.07	0.00
Freezer	2,853.32		2,853.32
Furnishings	103,196.05	101,496.05	1,700.00
Land and Building	1,169,572.63	1,164,121.73	5,450.90
Parking lot	311,747.08	311,747.08	0.00
Refrigerator	2,853.32		2,853.32
Soda Cooler	2,633.32		2,633.32
Total Fixed Assets	\$1,451,757.38	\$1,443,556.69	\$8,200.69
Other Assets			
Electric deposit	1,513.00	1,513.00	0.00
Total Other Assets	\$1,513.00	\$1,513.00	\$0.00
TOTAL ASSETS	\$1,935,550.45	\$1,784,660.76	\$150,889.69
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
Accounts Payable	2,702.57	2,448.63	253.94
Total Accounts Payable	\$2,702.57	\$2,448 .63	\$253.94
Credit Cards			
Bank of America Credit Card 2681	1,359.94	1,467.68	-107.74

Balance Sheet As of August 31, 2025

	TOTAL		
	AS OF AUG 31, 2025	AS OF AUG 31, 2024 (PY)	CHANGE
Total Credit Cards	\$1,359.94	\$1,467.68	\$-107.74
Other Current Liabilities			
Payroll Liabilities	0.00	0.00	0.00
Federal Taxes (941/944)	1,297.11	1,164.89	132.22
FL Unemployment Tax	1.08	0.00	1.08
Total Payroll Liabilities	1,298.19	1,164.89	133.30
Total Other Current Liabilities	\$1,298.19	\$1,164.89	\$133.30
Total Current Liabilities	\$5, 360.70	\$5,081.20	\$279.50
Total Liabilities	\$5,360.70	\$5,081.20	\$279.50
Equity			,
Building Sinking Fund	163,000.00	145.000.00	18,000.00
Donations Received Since Inception	559,415.00	559,415.00	0.00
Retained Earnings	1,057,849.59	921,786.91	136,062,68
Net Income	149,925.16	153,377.65	-3,452.49
Total Equity	\$1,930,189.75	\$1,779,579.56	\$150,610.19
TOTAL LIABILITIES AND EQUITY	\$1,935,550.45	\$1,784,660.76	\$150,889.69

Profit and Loss August 2025

	TOTAL		
	AUG 2025	AUG 2024 (PY)	CHANGE
Income			
Bridge Playing Fees	14,331.00	14,598.00	-267.00
ACBL BBO	104.00	12.00	92.00
SE Carolina BBO	3,092.07	2,887.26	204.81
Total Bridge Playing Fees	17,527.07	17,497.26	29.81
Divídend Income	472.04	238.33	233.71
Dues	100.00	200.00	-100.00
Education Income			
Books	47.00	35.00	12.00
Lessons	1,802.00	2.046.00	-244.00
Total Education Income	1,849.00	2,081.00	-232.00
Interest Income	342.34	660.93	-318.59
Kitchen Income	360.00	333,03	360.00
Total Income	\$20,650.45	\$20,677.52	\$ -27.07
GROSS PROFIT	\$20,650.45	\$20,677.52	\$ -27.07
Expenses	4-0,100	4_0,0	V
Bridge Expenses			
ACBL fees	723.14		723.14
Bridge Supplies	61.67		61.67
Director Fees	2,412.00	2,588.00	-176.00
Fees - Unit 240		646.00	-646.00
Kitchen Provisions	827.38	633.19	194.19
Repair & Maintenance		36.90	-36.90
Total Bridge Expenses	4,024.19	3,904.09	120.10
Education Expenses			
Teacher Fees	1,020.00	1,080.00	-60.00
Total Education Expenses	1,020.00	1,080.00	-60.00
Facilities Expenses			
Building Repairs	33.23		33.23
Cleaning	900.00	600.00	300.00
Furniture & Fixtures	36.99	909.13	-872.14
Insurance		1,545.18	-1,545.18
Landscaping	446.25	446.25	0.00
Pest Control	174.00	174.00	0.00
Security Alarm System	37.40	37.40	0.00
Supplies	170.63	219.57	-48.94
Utilities	1,475.46	1,257.93	217.53
Total Facilities Expenses	3,273.96	5,189.46	-1,915.50

Profit and Loss August 2025

	TOTAL		
	AUG 2025	AUG 2024 (PY)	CHANGE
Management and General Expenses			
Accounting Fees	800.00	800.00	0.00
Bank Charges	2.17	3.48	-1.31
Club Manager Salary	6,583.00	6,308.76	274.24
Computer Expense	68.00	62.00	6.00
Copier Lease	576.74	576.38	0.36
Depreciation Expense	570.00	570.00	0.00
Dues, Licenses, Fees	106.99		106.99
Internet Expenses	869.99	918.99	-49.00
Office Supplies	248.25	149.47	98.78
Payroll Tax Expenses	5 42.26	482.62	59.64
Postage	61.15		61.15
Telephone	125.47	124.30	1.17
Telephone/internet	126.60	119.46	7.14
Total Management and General Expenses	10,680.62	10,115.46	565.16
Payroll Expenses			
Wages	498.75		498.75
Total Payroll Expenses	498.75		498.75
Total Expenses	\$19,497.52	\$20,289.01	\$ -791.49
NET OPERATING INCOME	\$1,152.93	\$388.51	\$764.42
Other Income			
Donations	500.00	2,650.00	-2,150.00
Total Other Income	\$500.00	\$2,650.00	\$ -2,150.00
Other Expenses			
Interior Redecorating	1,016.59		1,016.59
Other Miscellaneous Expense	.,		.,5.0.00
Chair recovering		600.00	-600.00
Total Other Miscellaneous Expense		600.00	-600,00
Total Other Expenses	\$1,016.59	\$600.00	\$416.59
NET OTHER INCOME	\$ -516.59	\$2,050.00	\$ -2,566.59
NET INCOME	\$636.34	\$2,438.51	\$ -1,802.17

Profit and Loss

October 2024 - August 2025

	TOTAL		
	OCT 2024 - AUG 2025	OCT 2023 - AUG 2024 (PY)	CHANGE
Income			
ACBL Recruitment		30.00	-30.00
Bridge Playing Fees	186,514.40	171,772.00	14,742.40
ACBL BBO	2,508.62	333.50	2,175.12
ACBL Membership fees		278.21	-278.21
Celebrity Series	180.00	3,445.00	-3,265.00
Moorings	11,474.00	10,028.00	1,446.00
Moorings & Riomar		5,786.00	-5,786.00
Orchid Island		6,711.00	-6,711.00
Riomar	13,790.00	12,906.00	884.00
SE Carolina BBO	23,854.92	23,457.99	396.93
Sea Oaks	3,860.00	5,240.00	-1,380.00
Tournaments	8,154.00	14,195.04	-6,041.04
Treasure Coast Bridge League	2,596.00	2,332.00	264.00
Vero Beach Country Club	11,745.00	9,108.00	2,637.00
Windsor	8,970.00	3,437.44	5,532.56
Total Bridge Playing Fees	273,646.94	269,030.18	4,616.76
Dividend Income	2,959.30	1,654.67	1,304.63
Dues	35,800.00	34,206.35	1,593.65
Education Income		7,035.00	-7,035.00
Books	1,259.95	983.35	276.60
Celebrity Series	25,568.45	9,816.24	15,752.21
Lessons	40,782.00	29,380.50	11,401.50
Total Education Income	67,610.40	47,215.09	20,395.31
Interest Income	4,886.28	5,851.64	-965.36
Kitchen Income	3,706.53	3,013.00	693.53
Recruitment Bonus	30.00		30.00
Total Income	\$388,639.45	\$361,000.93	\$27,638.52
GROSS PROFIT	\$388 ,639.45	\$361,000.93	\$27,638.52
Expenses			
Bridge Expenses			
ACBL fees	9,257.14	7,014.45	2,242.69
ACBL Sanction Fees		260.00	-260.00
Bridge Supplies	3,528.74	4,281.23	-752.49
Caddies		80.00	-80.00
Director Fees	54,632.00	51,290.00	3,342.00
Fees - District 9		212.00	-212.00
Fees - Unit 240	-538.85	2,248.30	-2,787.15
Kitchen Provisions	17,219.66	12,946.84	4,272.82
Repair & Maintenance	125.00	1,174.03	-1,049.03

Profit and Loss

October 2024 - August 2025

	TOTAL		
	OCT 2024 - AUG 2025	OCT 2023 - AUG 2024 (PY)	CHANGE
Tournament Expenses	2,648.37	2,787.90	-139.53
Total Bridge Expenses	86,872.06	82,294.75	4,577.31
Education Expenses		,	
Advertising - Education	1,351.00	830.00	521.00
Book Purchases	1,167.86	1,529.84	-361.98
Celebrity Series Dir	6,710.00	7,020.04	6,710.00
Lesson Supplies	5,7.1.1.0	33.92	-33.92
Teacher Fees	17,045.00	16,215.00	830.00
Total Education Expenses	26,273.86	18,608.76	7,665.10
Facilities Expenses		. 0,00011 0	7,000.10
Air Condition R & M		2,074.75	2.074.75
Building Repairs	5,207.91	3,643.14	-2,074.75 1 564.77
Cleaning	10,460.00	6,847.36	1,564.77 3,612.64
Exterior Repairs	24,736.09	0,847.30	24,736.09
Furniture & Fixtures	346.02	909.13	-563.11
Insurance	9,271.08	18,271.44	-9,000.36
Landscaping	4,462.50	4,016.25	446.25
Pest Control	3,254.59	3,593.49	-338.90
Property Taxes	3,717.78	484.11	3,233.67
Security Alarm System	411.40	834.05	-422.65
Supplies	1,169.46	1,296.05	
Utilities	13,240.93	13,635.00	-126.59 -394.07
Total Facilities Expenses	76,277.76	55,604.77	20,672.99
Management and General Expenses	3,33,73,7	50,05 7	20,072.00
Accounting Fees	8,800.00	8,800.00	0.00
Bank Charges	1,409.92	1,326.83	83.09
Club Manager Salary	75,590.28	70,845.08	4,745.20
Computer Expense	2,148.47	3,218.32	-1,069.85
Copier Lease	6,827.07	6,512.93	314.14
Depreciation Expense	6,270.00	6,270.00	0.00
Dues, Licenses, Fees	2,493.29	307.50	2,185.79
Interest Expense	2, 100.25	1,679.48	-1,679.48
Internet Expenses	8,625.39	12,230.14	-3,604.75
Office Manager Salary	0,000.00	9,393.30	-9,393.30
Office Supplies	1,135.11	1,588.98	-453.87
Payroll Tax Expenses	5,987.22	6,705.24	- 4 33.67 -718.02
Postage	344.97	282.33	62.64
Telephone	1,380.15	1,523.66	-143.51
Telephone/Internet	1,371.18	2,273.31	-902.13
Total Management and General Expenses	122,383.05	132,957.10	-902.13 - 10,574.05

Profit and Loss

October 2024 - August 2025

	TOTAL		
	OCT 2024 - AUG 2025	OCT 2023 - AUG 2024 (PY)	CHANGE
Payroll Expenses			
Wages	2,458.75		2,458.75
Total Payroll Expenses	2,458.75		2,458.75
Total Expenses	\$314,265.48	\$289,465.38	\$24,800.10
NET OPERATING INCOME	\$74,373.97	\$71,535.55	\$2,838.42
Other Income			
Donations	65,469.00	84,881.00	-19,412.00
Gain/Loss on Disposal	1,620.00		1,620.00
Kitchen Donations		1,034.00	-1,034.00
Restricted Donations	15,575.00		15,575.00
Unrealized Gains/Losses		1,739.60	-1,739.60
Total Other Income	\$82,664.00	\$87,654.60	\$ -4,990.60
Other Expenses			
Interior Redecorating	6,852.81		6,852.81
Other Miscellaneous Expense			
Chair recovering	260.00	5,812.50	-5,552.50
Total Other Miscellaneous Expense	260.00	5,812.50	-5,552.50
Total Other Expenses	\$7,112.81	\$5,812.50	\$1,300.31
NET OTHER INCOME	\$75,551.19	\$81,842.10	\$ -6,290.91
NET INCOME	\$149,925.16	\$153,377.65	\$ -3,452.49